



**Entirety
Consulting**

Recruitment & Projects

EC117 Blue Collar/Trades Client Services Manager - Sydney

Client

With Branches in Brisbane (Head Office) Gold Coast, Sydney and Melbourne this privately owned Blue Collar, Trades Recruitment Company is growing, through planned, strategic business relationships. Located in the Southern suburbs of Sydney, within walking distance from public transport, Kogarah Branch is led by an energetic, positive leader who is building the client portfolio and brand in the market. Due to the continued development of the business, a Client Services Manager is required to build new business and continue to grow its current client portfolio.

The Role

As a Client Services Manager your charter will be to develop new business and grow current business through your knowledge of workforce planning within the Civil Construction, Mechanical & Electrical trades environment. Your strong business relationships and ability to understand client needs will see you gain traction in your specialisation.

Your background will be in Business Development with a well-developed understanding of OH&S and quality outcomes. You will have proven track record and success in the recruitment sector in a sales capacity at a commercial level. To perform this role, Business Development experience is paramount with the ability to work alone as the division grows.

What is on offer

If you are looking for a brighter opportunity and your focus is growth, safety, service and meeting clients' expectations, then pick up the phone. This is a fantastic opportunity for a BDM who is known for their specialisation in the industry and a leader in their field. In this role you will be supported by a team of talent specialists and a Regional Manager You will join a cohesive business with an open and consultative mentality. You will have direct access to the team in Brisbane to assist you where needed.

For a confidential discussion regarding this opportunity please call Tracey on 0409 599 303 or forward your cover letter and resume to tracey@entiretyconsulting.com.au